

Myriame EL KHIATI

39 years, Married, two kids
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Business law lawyer

Professional Experiences

July 1, 2017: Opening of the Firm of Mrs Myriame EL KHIATI - EK Avocats.

- Consultations in corporate law: establishment of contract for the sale of usufructs of shares / shares
- Consulting to freight forwarders on different issues (litigations / contracts)
- Management of files related to personal data processing with the National Commission for the Protection of Personal Data (CNDP).
- Consulting to (i) a local Bank (establishing a contract review - two days a week), auditing and updating of legal processes for the Bank as well as (ii) many other international and state companies.
- Consulting in corporate law, contract law, intellectual property law and more generally in business law.

October 1, 2013 to June 30, 2017: Lawyer at Lahlou Law Firm.

- Studying, establishing and validating business contracts (service delivery contract, consulting contract, mandate management contract, franchise contract, and many others.)
- The study of distribution contracts on behalf of oil companies
- Management of PD processing files with the National Commission for the Protection of Personal Data (CNDP)
- Management of transport litigations (transport commission) as well as the Standard General Terms and Conditions with the Association of Moroccan Freight Forwarders (AFFM)
- Consulting services in relation to labor law (disciplinary dismissal, negotiated departures, drafting of employment contracts and examination of compliance with Moroccan social legislation) on behalf of Moroccan companies and defense of employers in the context of unfair dismissal actions)
- Debt recovery litigation in the context of the execution of public contracts and / or transportation

November 2007 to May 2013: Royal Air Maroc, Casablanca – Chief Legal Officer of the RAM group within the Legal Department.

- **Manager in charge of the study and monitoring of contracts relating to the Company's fleet:**
 - Aircraft financing contracts: (study of contractual documentation, interface between lawyers and internal departments, preparation of conditions precedent and aircraft registration) ;
 - Lease, sublease, charter (affreightment), purchase and sale of aircraft;
 - Monitoring and interface with the Moroccan Civil Aviation Authority (DAC): Monitoring of the formalities required for aircraft registrations (preparation of the registration file, registration of mortgages, transfer of ownership following the change of owner, aircraft rental and many others) ;
 - Working in an international context (Morocco, France, Italy, USA, Caymans, Senegal ...)
- **Manager in charge of the study and monitoring of all other contracts signed by the RAM Group in relation to its multiple activities :**
 - Aeronautical contracts (engine purchase or rental contracts, landing gear, tires... maintenance and repair contracts...);
 - Partnership contracts (code share), letters of intent, confidentiality agreements, memorandum of understanding;
 - Service delivery contracts (handling, hedging, fuel, consulting, IATA, on-board sales, simulator relocation, and others.);
 - Legal analysis of operational aspects specific to the airline activity .
- **Manager in charge of the study and monitoring of real estate contracts / commercial leases of the RAM Group both in Morocco and abroad:**
 - Sales agreement, land acquisition (interface between the Notary and internal Departments, study and monitoring of contracts);
 - Management of commercial leases: drafting, termination, lease renewal, and rental increase.

- **Participation in the creation / implementation of new corporate structures:**
 - Creation of Joint Ventures (monitoring of the process of setting up the structure on the legal level);
 - The study / validation / negotiation of the contractual documentation submitted by the lawyers: (memorandum of understanding, shareholders' agreements, articles of association), preparation of conditions precedent, intervention with external organizations.

May 2004 to October 2007: SCHENKER FRANCE, Paris, (one of the world's leading providers of logistics and transport services: more than 60,000 employees throughout the world)

Promotion in February 2007 as Chief Legal Officer

- Management of Key Accounts at the legal level (litigation / transaction);
- Participation in the development and implementation of the Group's internal procedures in the Western Europe region (France - Spain - Italy - Portugal) on the global area of risk management;
- Negotiation / drafting and validation of contracts for all types of services (transport commission, logistics, provision, transport, and others).
- Negotiation / drafting and validation of commercial leases (the processes of drafting, renewal, termination, litigation).
- Management and monitoring of litigation in transport law (all maritime, air , and road modes, RC / Ad valorem, amicable agreements and legal settlements of litigations, organization of amicable expertise) and exercise of recourse against the liable subcontractors;
- Management of litigation in business law (formal notice, court-ordered liquidation);
- Management of customs-related litigations; consulting and assistance to operational staff by preventing risks related to the transport activity .

January to May 2004: Internship at RICHARDS BUTLER, Paris, France (British law firm)

- Jurisprudential research in transport law, insurance law and business law and monitoring of litigation files;
- Preparation of formal notice, pleadings, subpoenas, statements of claims (debts) and legal consultations ;
- Synthesis work and research on several topics: "Chinese transport law", "the origins of subrogation, the legal regime of the freight forwarder ".

July to October 2003: internship at REGIONAL airline, Nantes, France (Air France Group)

- Analysis and drafting of contracts: ground handling contract, service delivery, maintenance ;
- Corporate law: participation in the preparation of General Meetings of the company;
- Participation in the preparation of a data room within the framework of the privatization of Air France.

April to June 2003: graduation internship at ROYAL AIR MAROC (RAM), Casablanca, Morocco.

- Study of air litigations (passengers delay, baggage delivery delay, and physical damage sustained on the aircraft);

August and September 2000: Internship on the Study of Maître Huyghe, Attorney at the Paris Court of Appeal

- Steps to follow with magistrates within the framework of pre-trial hearings;
- Jurisprudential research, drafting of pleadings (conclusions) and consultations.

July / August 1999: internship at the firm of Maître Michelet, Lawyer at the Toulouse Bar

Trainings

January 2012	Receiving the Certificate of Aptitude for the Profession of Lawyer (C.A.P.A). registered with the Bar of Casablanca as a lawyer since February 24, 2014.
2002-2003	<u>Master's Degree in Transport Law</u> (all modes) with distinction "Assez Bien". University of Social Sciences, Toulouse, France Organizer of the seminar "Safety Standards and Air Freightling"
2001-2002	Institute of Judicial Studies (IEJ) University of Social Sciences, Toulouse, France
1997 2001	<u>Master's Degree in Business Law</u> University of Social Sciences, Toulouse, France
1997 Langues	High School Diploma from Lycée Lyautey, Casablanca, Morocco. Fluency in legal English.